



Corporation of the Township of Brock

Staff Report to the Members of Council

From: Ben Kester

Position: Interim Director of Public Works

Title / Subject: Plow and Sander for B2025-PW- Truck and chassis

Date of Meeting: September 22, 2025

Report No: 2025-OP-026

1.0 Issue / Origin

The Township procured a new truck and chassis through tender B2025-PW-11 awarded to Downtown Autogroup. At the council meeting held on July 28, 2025 staff were asked to acquire quotes for the sander and plow.

2.0 Background

The 2025 Capital budget included \$115,000 for a truck, plow and sander replacement. The primary use for this vehicle is for winter maintenance of parking lots. The truck has been ordered and is expected in the fall of 2025.

Currently, there is an older, smaller plow at the Beaverton Patrol Yard. After investigation, staff determined this plow will not work on the new truck as it is too narrow. Instead, it will be used as a spare on one of the alternate smaller pick-up trucks.

Staff received a quote from S. Arbour Welding inc. through the LAS Canoe Procurement for a plow and sander on August 9, 2025 and the results are noted below.

3.0 Analysis

The quote received from S. Arbour Welding included two options as follows:

(1) Fisher XV2 9.5' V-Plow installed on truck:

Mild Steel - \$14,755.20 (Net HST)

Stainless Steel -\$16,281.60 (Net HST)

(1) Fisher Tempest Stainless Steel Hopper Spreader with inverted V installed on truck:
\$13,228.80 (Net HST)

The total cost of the sander and plow, depending upon which option is selected is between \$27,983.20 and \$29,510.40, respectively.

4.0 Related Policies / Procedures

Procurement Policy
3148-2022 Procurement Bylaw

5.0 Financial / Budget Assessment

The 2025 capital budget included \$115,000.00 for a truck and dump body replacement. The Truck was awarded to Downtown Autogroup for \$85,346.50 (including net HST), leaving a remaining budget of \$29,653.50 to secure the dump box and plow and sander.

On September 8, 2025, Council approved the purchase of a dump box from Twin Equipment in the amount of \$21,761.38 (including non refundable HST), leaving a balance of \$7,892.12 to put towards the sander and plow.

It is staff's recommendation that the Township should proceed with the stainless-steel options presented by S. Arbour Welding for the hopper spreader and plow, for a cost of \$29,510.40, which would require additional funding of \$21,618.28 (over and above the remaining budget of \$7,892.12). Staff recommend that the additional funds of approximately \$21,618 be funded from the Public Works Equipment Reserve which has a balance of approximately \$2,385,655 as of August 31, 2025.

For information purposes, if the Township proceeds with the stainless steel options, the total cost to have the truck on the road (including truck and chassis, dump box, sander and plow) would be approximately \$128,726.16 (including non refundable HST).

5.1 Asset Management

The plow and sander replacement will reset the replacement schedule for this asset in the fleet forecast.

6.0 Climate Change Impacts

N/A

7.0 Communications

This report is being published on a public agenda

8.0 Conclusion

On the basis of the review, staff recommend awarding the quote to S. Arbour Welding Inc for the stainless steel option for, \$29,510.40 including net HST as the quote provided satisfied the requirements.

9.0 Recommendation

BE IT RESOLVED THAT council receive report, 2025-OP-026 on the Plow and Sander for B2025-PW Truck and Chassis, and;

THAT staff be authorized to proceed with the purchasing of the plow and sander from S. Arbour Welding Inc for \$29,510.40.00 inclusive of net HST and that additional funds of \$21,618.28 be withdrawn from the Public Works Equipment Reserve.