From: BSC Beaverton <<u>beavertonskatingclub@hotmail.com</u>
Sent: Monday, September 9, 2024 10:33:56 a.m.
To: Michael Jubb <<u>Michael.Jubb@brock.ca</u>
Subject: Township payment terms for Beaverton Skating Club

(As requested resending)

Dear Mr. Jubb :

Thank you so much for your prompt reply and attention.

As we prepare for our Fall launch, I'm hoping this may be an opportunity to also bring fourth a question to council regarding the current 30 day pre payment terms that have been established with regards to our ice rental fees. Sept 1 we will be required to prepay for October ice fees, followed by a cheque for November ice fees due on October 1, with us having over a approx \$ 16,000 on account before our skaters even hit the ice.

I can appreciate the thought process the township has adapted and enforces for payment terms with regards to ice fees, but we as a non-profit organization feel

these terms are not ideal or realistic. Our club operates on registration fee revenue and fundraising efforts. We have 2 major lottery based fundraising initiatives taking place a month into our Fall season with the club seeing anticipated fundraising funds in Dec /January and again in March/April with 100 percent of the proceeds going directly to the township for our ice rental fees. This too has had us paying for ice in advance and in some cases ending our season with a credit position once the lottery accounts have been reconciled with the township.

When we questioned last season and again this season it was suggested that this was a issue that would have to be taken up with council by means of a letter. We would welcome the opportunity to discuss further and perhaps be able to negotiate a more favourable term of payment for our club. Thank you again for your time and kind consideration.

Respectively, *Beaverton SkatingClub* Jackie O'Neill President