



Corporation of the Township of Brock

Staff Report to the Mayor and Members of Council

From: Paul Lagrandeur

Position: Director of Public Works

Title / Subject: Tender B2023-PW-08- Tandem Truck

Date of Report: August 22, 2023

Date of Meeting: September 11, 2023

Report No: 2023-OP-007

1.0 Issue / Origin

2.0 Background

The 2023 Capital Budget included a Tandem Truck with Plow. A tender was created for the Tandem Truck and was prepared by staff and distributed to ten (10) dealers and posted on the municipal website. The closing date of the tender was 2:00 pm on Tuesday, June 20, 2023. The Clerk/Deputy CAO, Director of Public Works and the Public Works Coordinator opened the tenders shortly after the closing date/time.

3.0 Analysis

The Tender results for the tandem are listed below:

No.	Bidder	Amount (Excluding HST)
1.	Currie Truck Centre	\$400,650.00
2.	Winslow Gerolamy Motors Ltd.	\$386,663.50

The tenders were reviewed by the Director of Public Works and were found to generally satisfy the requirements set out in the tender documents. The bid provided by Winslow Gerolamy Motors Ltd was the low bid and was determined to meet the tender requirements in both equipment and overall serviceability.

4.0 Related Policies / Procedures

N/A

5.0 Financial / Budget Assessment

The 2023 Capital Budget includes \$300,000 for a Tandem with Plow/Sander, funded by capital reserve fund for fleet.

The low bid submitted clearly exceeds the budgeted amount. The new Tandem came in 30% higher (Excl HST) than expectations. In discussions with other Municipalities and the Region, the increase was consistently 30% higher than all were expecting.

The expectations for the delivery of this vehicle would be the end of 2024. Therefore, staff would request a Pre-Budget approval for 2024 in the amount of \$86,663.50

Staff will be requesting a replacement Tandem for the 2025 budget.

6.0 Climate Change Impacts

7.0 Communications

This report is presented to Council on a public agenda and available for public review through the electronic agenda website or the livestreaming of the virtual meeting.

8.0 Conclusion

On the basis of the foregoing review, staff recommend the award of the tender to Winslow Gerolamy Motors Ltd. as the tender submitted meets specifications outlined in the tender.

9.0 Recommendation

On the basis of the foregoing review, it is recommended:

THAT staff report 2023-OP-007, Tender B2023-PW-08 Tandem Truck be received;

AND THAT staff be authorized to proceed with the recommendation of awarding the tender to Winslow Gerolamy Motors Ltd in the amount of \$386,663.50 plus HST and that Council approve a pre-budget amount of \$86,663.50 for 2024.

